

<i>Title:</i>	NEW ADB BUSINESS OPPORTUNITIES, PROPOSED LOAN PROJECTS, JULY 2006
<i>Subject Country(ies)</i>	Afghanistan, China, Pakistan and Tajikistan
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<i>No. of Pages</i>	9

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1. This report alerts U.S. firms to **US\$ 687.2 million** in new, potential procurement of goods and services in Afghanistan, China, Pakistan and Tajikistan. These opportunities are examples of the many procurements financed by Asian Development Bank (ADB) loans to 38 ADB developing member countries. For 2005, U.S. contractors and equipment suppliers succeeded in winning US\$ 202.623 million in such national procurements as well as another US\$ 46.26 million in consulting services financed by ADB loans, and technical assistance grants.
2. This is an early report to notify prospective U.S. exporters of subsequent formal consideration of development projects by the ADB Board of Directors. Generally, tender documents are issued 12-24 months after loan approval. Interested prospective U.S. contractors and equipment suppliers should contact the persons listed below to position themselves for the upcoming opportunities. U.S. consultants should contact the persons listed below and submit an Expression of Interest (EOI) to the national executing agency to market their firms' expertise and experience on similar past projects and eventually receive notices of upcoming tenders.
3. U.S. consultants must also register with the ADB DACON (Data on Consulting Firms) system. DACON registration should be completed on-line at <http://www.adb.org/consulting/dacon>. For loan projects, primary responsibility for

hiring consultants rests with the executing agency in the borrowing country. A good way to facilitate contact with the executing agency is by working with the appropriate U.S. Embassy Officer contact identified at the end of each project summary, i.e., “In-Country US Embassy Commercial Officer”.

4. Firms may also send a notification copy of their EOIs to the U.S. Commercial Service Liaison Office to the ADB, Attention: Cecile Santos, Senior Commercial Specialist, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: manila.adb.office.box @mail.doc.gov. Information about these projects are likewise available at our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

5. The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

6. The following loan projects are reprinted with permission from the Asian Development Bank, from the ADB website at <http://www.adb.org> and appeared for the first time in June 2006. For more information on development in Asia and the Pacific, see <<http://www.adb.org>>.

LOAN PROJECTS, JULY 2006

A. AFGHANISTAN

Project Name	:	North-South Corridor Project
Project No.	:	AFG 39467-01
Executing Agency	:	Ministry of Public Works
		Contact: Mr. Wali M. Rasooli, Deputy Minister
		Address: 1st Macrorayan, Kabul, Afghanistan
		Tel. No.: (0093) 791-9486
Loan Amount	:	US\$ 78.2 million
Sector/Sub-sector	:	Transport & Communications /Roads & Highways

Objectives and Scope:

To help the Government promote economic and social development and reduce poverty by providing access to road transport for the central mountain region and facilitating direct and shorter connections between various regions as well as facilitating North–South transit traffic.

Procurement:

Goods: Procurement of goods, services and civil works to be financed under the loan will be carried out in accordance with ADB's Guidelines for Procurement.

Services: All consultant financed from the ADB loan will be selected and engaged in accordance with ADB's Guidelines on the Use of Consultants and other arrangements for recruitment of Domestic Consultants and other arrangements for recruitment of domestic consultants acceptable to ADB.

Environmental Category: B

Project Processing Stage: Management Review Meeting (MRM) completed: 6 June 2006.

Project Officer : Dong-Soo Pyo
Transport and Communications Division
South Asia Department
Tel.: (63-2) 632-6817
Email: dspyo@adb.org

In-country U.S. Embassy
Commercial Officer : c/o American Embassy, Kabul
Douglas P. Climan, Economic Officer
Tel.: (93) 070-108-364
Email: ClimanDP@state.gov

B. CHINA

B.1: Project Name : **Southern Gansu Roads Development Project**
Project No. : PRC 38174-01
Executing Agency : Gansu Provincial Communications Department
Contact: Mr. Wang Daohong
Address: F1, Communications Mansion189, Jiuquan Road,
Lanzhou, Gansu
Fax. No.: (86-931) 460-0311
Loan Amount : US\$ 300 million
Sector/Sub-sector : Transport & Communications /Roads & Highways

Objectives and Scope:

The Project will help promote sustainable economic growth and reduce poverty in southern part of Gansu Province. This will be achieved by providing a link in the Lanzhou-Haikou corridor, enhancing road transport efficiency and safety, and improving rural accessibility to income-generating opportunities and social services. The Project will develop an efficient, safe, reliable and environmentally sustainable road transport network in the project area. The Project will comprise (i) construction of a 134 km, four-lane access-controlled toll expressway between Wudu and Guangzigou including a long tunnel (8 km), 61 other tunnels (37.3 km). 178 bridges (56.5 km), 7 interchanges, 7 toll

stations, 12.4 km of connector roads, and 4 service areas; (ii) upgrading of 357 km of local roads to improve access to 27 townships and 275 villages in the rural poor areas; (iii) improving transport services by upgrading the transport centers; (iv) pilot testing of road transport action plan in Longnan prefecture; and (v) improving corporate governance and institutional capacity strengthening of the GPCD and the Project Company in construction supervision, road safety, asset management, and project management through the provision of consulting services and training

Procurement

Goods: Goods and services financed by ADB loan will be procured in accordance with ADB's Guidelines for Procurement. Civil works for the expressway and maintenance equipment will be procured through international competitive bidding.

Services: The Project will provide 56 person-months of international consulting services to (i) help with project management during the construction; (ii) provide expertise in tunnel and bridge construction; (iii) conduct a safety audit of the project design, and make safety recommendations on the completed construction works; (iv) help adopt ITS and asset management database and system; (v) assist formulate a capacity development program, and (vii) review the proposed institutional action plan and expressway corporate structure in Gansu. The domestic consultants for construction supervision will be financed by GPCD and will be recruited in accordance with government procedures.

Environmental Category: A

Project Processing Stage: Appraisal Completed: 14 June 2006.

Project Officer : Yang Xiaohong
Transport Division
East Asia Department
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B.2: Project Name : **Eastern Sichuan Roads Development Project**
Project No. : PRC 37490-01
Executing Agency : Sichuan Provincial Communications Department
Contact: Mr. Huang Hao, Dir., Foreign Affairs &
Economic Cooperation Division
Address: 180 Wu Housi Dajie, Chengdu
Tel. No.: (86-28) 8552-5278; Fax. No.: (86-28) 8554-6896
E-mail: zhoutaozoe@yahoo.com.cn

Contact: Mr. Yao Ping
Tel. No.: (86-28) 8552-5297
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Loan Amount : US\$ 200 million
Sector/Sub-sector : Transport & Communications /Roads & Highways

Objectives and Scope:

The principal objectives of the Project are to promote economic growth and reduce poverty in eastern Sichuan Province by lowering the cost of transport, relieving traffic congestion, and improving access in the project area. The Project will (i) reduce traffic accidents and vehicle operating costs; (ii) improve access between Chongqing and Xi'an, two major growth centers in western PRC; (iii) provide additional transport capacity to accommodate growing traffic; and (iv) provide improved access to markets and social services in a poor area. The Project has the following components: (i) construction of a 138 km, four-lane access-controlled toll expressway from Dazhou to Wanyuan, including access roads, interchanges with toll stations, tunnels, bridges, administrative stations, and service areas; (ii) upgrading of 430 km of local roads to improve access to poor remote areas; (iii) rural public transport centers; (iv) promoting corporate governance by separating expressway construction and operations from the

provincial government; and (v) capacity building in project management, quality control, road safety, and monitoring and evaluation.

Procurement

Goods: Goods and services financed by the ADB loan will be procured in accordance with ADB's Guidelines for Procurement. Civil works for the expressway and maintenance equipment will be procured through international competitive bidding. In May 2006, ADB will consider the Government's request for approval of advance action for procurement of civil works.

Services: The Project will provide 56 person-months of international consulting services to (i) help with project management during the construction period; (ii) provide expertise in tunnel construction; (iii) conduct a safety audit of the project design, and make safety recommendations on the completed construction works; (iv) help set up and implement quality control procedures; (v) monitor the environmental impact of the project and provide guidance on environmental mitigation measures; (vi) assist in formulating a human resource development and training program; and (vii) help establish and implement a project performance management system. The team leader will be in the field during the construction period and will act as assistant chief supervision engineer, (i) helping the chief supervision engineer certify variation orders, contractor's monthly payments, and subcontracting documents; and (ii) helping establish a contracts management system. All consultants to be financed under the ADB loan will be selected and engaged based on the quality- and cost-based selection method in accordance with the Guidelines on the Use of Consultants by Asian Development Bank and Its Borrowers. The domestic consultants for construction supervision will be financed by SPCD and will be recruited in accordance with government procedures.

Environmental Category: A

Project Processing Stage: Appraisal completed: 5 June 2006.

Project Officer : Makoto Ojira
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C. PAKISTAN

Project Name : **MFF - Renewable Energy Sector Development Investment Program (formerly Renewable Energy Development Facility)**
Project No. : PAK 34339-01
Executing Agency : Government of NWFP
Contact: Mr. Bahadur Shah, Director
Planning & Facilitation
Address: 372 WAPDA House, Shami road, Peshawar, NWFP, Pakistan
Tel. No.: (92-91) 921-2026
Fax. No.: (92-91) 921-1988
E-mail: bshah786@hotmail.com

Alternative Energy Development Board
Contact: Mujahid Sadiq, Head, Int'l Assistance Mgt. Office
Address: B-344, Prime Minister's Secretariat
Constitution Avenue, Islamabad, Pakistan
Tel. No.: (92-51) 920-7594; Fax. No.: (92-51) 920-5790
E-mail: mujahid@aedb.org

Government of Punjab
Contact: Mr. Muhammad Yaqoob, Chief Engineer

Address : Department of Irrigation and Power
Lahore, Pakistan
Tel. No.: (92-42) 921-2799; Fax. No.: (92-42) 921-2796
E-mail: engrmmy@hotmail.com

Loan Amount : US\$ 100 million
Sector/Sub-sector : Energy /Renewable Energy

Objectives and Scope:

To develop indigenous, nonpolluting, and renewable sources of energy to help meet Pakistan's power shortage and diversify the power sources. It will also improve the quality of the power system, especially in rural areas. Scope: Under the first set of subprojects North-West Frontier Province (NWFP) will develop a cluster of small hydropower from perennial high-head rivers that are abundant in the province. Punjab province will also develop a cluster of low-head, high-volume small hydropower stations that can be installed in the existing irrigation canal system with perennial water flows. The scope may get expanded to cover other renewable sources as well as other provinces in the future. An effort will also be made for capacity development of renewable energy sector related agencies.

Procurement

Goods: To be determined.

Services: Requirement for consulting services is yet to be determined.

Environmental Category: B

Project Processing Stage: Management Review Meeting (MRM) completed: 16 May 2006.

Project Officer : P. Abeygunawardena
Energy Division
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Tel.: (63-2) 632-6363
Email: pabeygunawardena@adb.org

In-country U.S. Embassy

Commercial Officer : U.S. Commercial Service
Megan Selmon, State Department Econ/Comm.Officer
Tel.: (92-51) 2080-2530
Fax: (92-51) 282-3981

D. TAJIKISTAN

Project Name : **Microfinance II**
Project No. : TAJ 39167-01
Executing Agency : National Bank of Tajikistan

Contact: Mr. Abdujabor Sh. Shirinov, First Vice Chairman
Address: National Bank of Tajikistan, Prospect Rudki 23/3
Dushanbe 734025, Republic of Tajikistan
Tel. No.: (992-372) 217-858/213-756
Fax. No.: (992-372) 214-984/510-077

Loan Amount : US\$ 9 million
Sector/Sub-sector : Finance /Microfinance

Objectives and Scope:

The objective of the project is to further expand the outreach and enhance the sustainability of microfinance institutions (MFIs) that serve micro- and small enterprises and poor households by transforming unregulated credit programs into licensed, regulated financial institutions. The investment loan will build on the achievements of the initial Microfinance Systems Development Project (MSDP) and extend the benefits to a wider area of coverage. Scope: The project will continue the reforms initiated under MSDP, covering the following components: (i) legal and regulatory framework, (ii) establishment of MFIs, (iii) institutional strengthening of the National Bank of Tajikistan and MFIs, and (iv) project management. The geographical scope is nationwide, with the geographical focus dependent on where the selected non-government organizations willing to become MFIs have microfinance operations.

Procurement

Goods: To be determined.

Services: To be determined.

Environmental Category: To be determined.

Project Processing Stage: Beginning of Fact-finding Mission: March 2008.

Project Officer : Aelim Chi
Governance, Finance, and Trade Division
Central Asia Department
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**In-country U.S. Embassy
Commercial Officer :**

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